

# COMPASS

## Lifecycle Management Simplified

Do you struggle managing your Cisco assets and contracts? Is the path you travel riddled with costly downtime, spiraling maintenance cost and limited visibility into budgeting for future IT expenditures? Then it's time to say goodbye to the broken processes that are sending you on a detour. Let Entisys360 be your guide on the road to success with Compass.

Compass from Entisys360 is a state-of-the-art Asset Lifecycle Management Service that combines people, tools and processes to help you make the most of your Cisco investments.

### PEOPLE WHO CARE

Entisys360's dedicated team of Cisco experts will help you set goals and establish benchmarks for your journey on the road to successful asset and contract management.

### INTELLIGENT TOOLS

Entisys360 delivers actionable business insights and extensive visibility into your Cisco environment through our intelligent portal.

We monitor the health and status of your assets, enabling you to simplify your contracts, improve accuracy and gain better visibility into upcoming end of support events.



### PROCESSES THAT DELIVER

Complete Asset Lifecycle Management from Entisys360 includes four phases:

- Global Assessment
- Plan
- Optimize
- Manage

Compass from Entisys360 aggregates your entire Cisco IT infrastructure lifecycle, providing access to simplified management of assets and maintenance contracts. Key benefits include:

- Reduced maintenance costs
- Increased visibility
- Improved forecasting and budgeting
- Reduced complexity
- Improved ROI





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## COMPASS OFFERINGS

LIFECYCLE MANAGEMENT FEATURES	CLASSIC Comprehensive Asset Viability	PREMIUM Customized Interactive Engagement
Install Base Assessment & Asset Data Management	✓	✓
Contract Consolidation	✓	✓
Location/Site ID Clean-Up	✓	✓
Detailed Reporting (EOS/EOL, Expiring Assets, Covered/Uncovered)	✓	✓
Service Level Evaluation	✓	✓
Business Reviews	Quarterly	Quarterly
Custom Asset Management Portal	Read Only	Read & Write
Dedicated Customer Success Manager		✓
RMA Tracking		✓
TAC Case Management		✓
Location Hierarchy		✓
New Hardware Order Tracking		✓

## OPTIONAL ADD-ON SERVICES

- Asset Detail Additions and Customization
- Quarterly Environment Assessments
- Custom Asset Tracking Fields
- Total Care Collector Integration
- IOS version tracking
- Security Advisory notification
- Product alerts notification
- Ticketing system integration
- Multi-vendor Asset Management

Contact us today at [compass@entisys360.com](mailto:compass@entisys360.com) to learn more about how we can help your organization simplify the management and execution of your Cisco Smart Net contracts.

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